

# **Self-Engineered Sustainable Economic Development through National Industries Globalization**



## **Baseline Information Document**

# **Self-Engineered Sustainable Economic Development through National Industries Globalization**

## **BASELINE INFORMATION DOCUMENT**

### **Table of Content**

**PART-ONE: RATIONALE AND IMPERATIVES FOR NATIONAL INDUSTRIES GLOBALIZATION  
VIEWGRAPH No.01 to VIEWGRAPH No.04**

**PART-TWO: TECHNOLOGICAL SYSTEM LEVERS IN PRODUCTION MANAGERS TOOLBOX  
VIEWGRAPH No.05 to VIEWGRAPH No.09**

**PART-THREE: TECHNOLOGY INNOVATION CYCLE AND SYSTEMIC CHARACTERISTICS  
VIEWGRAPH No.10 to VIEWGRAPH No.13**

**PART-FOUR: APPREHENSIONS, STRATEGIES, PROCEDURES AND CHALLENGES  
VIEWGRAPH No.14 to VIEWGRAPH No.18**

**PART-FIVE: QUOTATIONS IN SUPPORT OF SELF-ENGINEERING MOTTO  
VIEWGRAPH No.19 to VIEWGRAPH No.21**

**The burning GAP ISSUE faced by the Developing Countries:**

**Arresting and reversing** the currently widening **prosperity gap** through industrial technology innovation driven robust economic growth for sustainable development.

**Lessons Learned from already Industrialized Countries' Experiences:**

**Innovations Enable Wealth Creation through Global Business Success**

**TECHNOLOGICAL  
INNOVATION**

**ENABLES** turning **NEW IDEAS**  
into **CASH** through **BUSINESS**

**AND** competitive advantage based **GLOBAL  
BUSINESS** can generate National **WEALTH**

**YES** **WEALTH**  
can give

**PROSPERITY**

**The National Industries Globalization Initiative (NIGI) Framework:**

**GOODS  
& SERVICES  
ENTERPRISES**



**LEVERAGING  
TECHNOLOGICAL  
INNOVATION**



**SUCCESSFUL  
GLOBAL  
BUSINESS**



**NATIONAL  
WEALTH  
CREATION**

**MOTTO**

Technology is a '**game**' for the rich, a '**dream**' for the poor, but a '**key**' for the wise; technological innovation is the '**master key**' for sustainable economic development through "industries globalization" in the current highly-competitive world setting.

A scrutiny of following well-acquainted industries show that the **relative capital proportion** of their products have **changed** over the years from a greater nature-based **material capital content** to a greater intellect-based **technology capital content**:

- [1] Old Standard Land **Telephone** (Greater Material Content) to New Smart Cell Phone (Greater Technology Content)
- [2] Old Incandescent **Light Bulbs** (Greater Material Content) to New LED Lighting Fixtures (Greater Technology Content)
- [3] Old Mechanical **Automobiles** (Greater Material Content) to New AI Integrated Automobiles (Greater Technology Content)

Evolution timeline of hand-held (mobile/cell) telephone by new companies of new countries **out-performing** the established:

Technological innovations have made the single-function cell phone a **Smart WOW Product**.



**Brick Phone**  
Motorola (**USA**) 1985

**Candy Bar Phone**  
Nokia (**Finland**) 2000

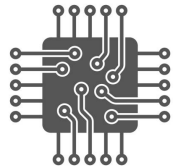
**Camera/Flip Phone**  
NTT (**Japan**) 2000

**BlackBerry Internet Phone**  
RIM (**Canada**) 2002

**i-Phone**  
Apple (**USA**) 2007

**Smart Phone**  
Samsung (**Korea**) 2015

**5G Smart Phone**  
Huawei (**China**) 2019



**SEMICONDUCTOR INDUSTRY WORLD LEADERSHIP**

|   |   |   |
|---|---|---|
| <b>intel</b><br><b>USA</b><br>Till 2011 | <b>SAMSUNG</b><br><b>SOUTH KOREA</b><br>2017-2020 | <b>tsmc</b><br><b>TAIWAN</b><br>From 2020 |
|---|---|---|

Observably, no successful innovator lives forever or lasts for too long. Also evidently, no famous innovative company remains a world leader forever. Moreover, product lifecycle is becoming shorter. Hence, we have opportunity and hope.

**ILLUSTRATIVE EXAMPLES OF ADVANCED TECHNOLOGIES IN NEW ERA 4.0 INDUSTRIES OF THE DEVELOPED WORLD**

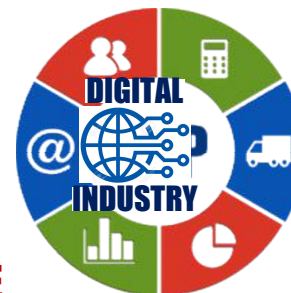


**KNOWLEDGE INDUSTRIES**



**3D PRINTING**  
**ROBOTICS**  
**BIOMETRICS**

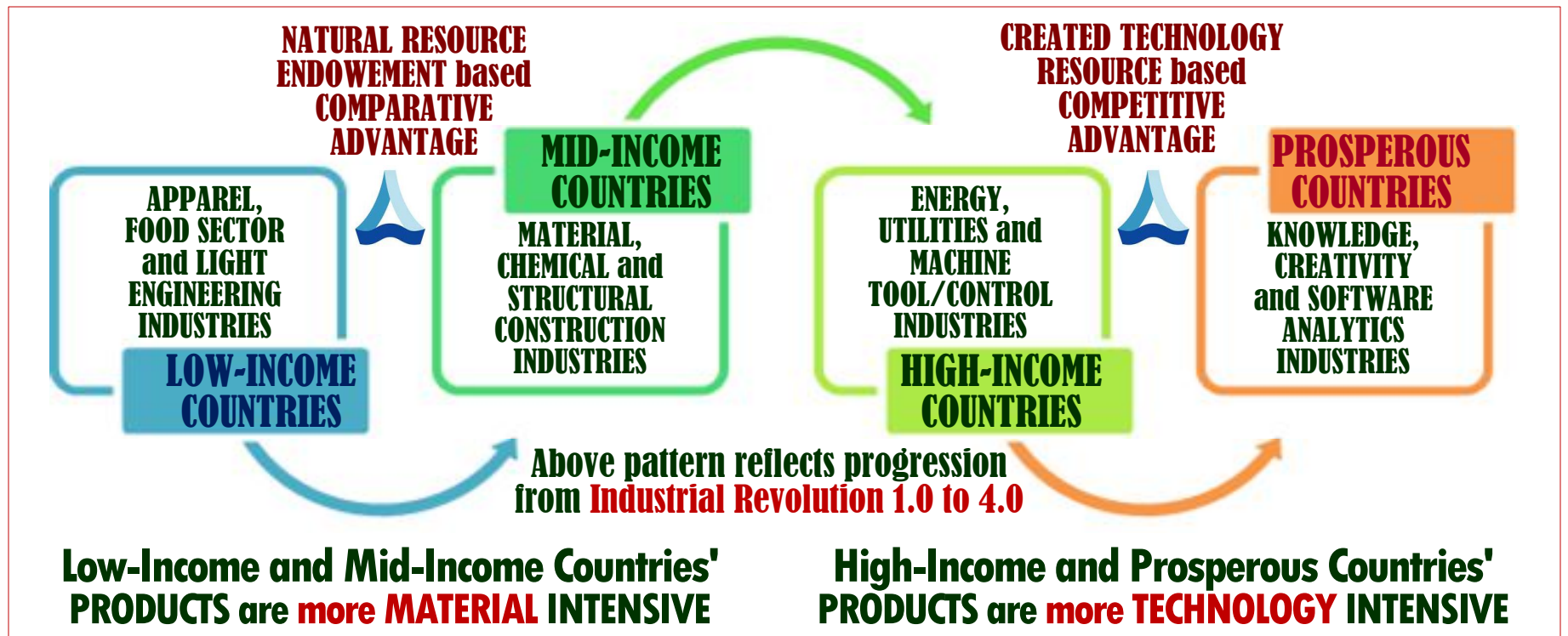
**Ai** **ARTIFICIAL INTELLIGENCE**



**INTERNET of THINGS**  
**mobile apps** **software**  
**Advanced Algorithms**  
**smart apps**

As newer industrial products have to be more technology intensive, **management of technology is paramount.**





**Global industrialization vista** shows that the **REAL GAP** between developed and developing countries is in fact their industrial technology **innovation capacity gap**. Thus, economic development planners widely agree that **technological innovation capacity building** should be the corner stone for achieving sustainable prosperity. Hence, late developers have no better option than immediately launching an all-out campaign to: **(a) promote** local high-potential industrial goods producing enterprises to become an integral part of the **global value chain** particularly in the high-demand areas of universally aspired and already established consumer goods industries; and **(b) develop** the countries' **own global corporations** in terms of input sourcing, output marketing and workplace locations of those giant enterprises.

**REITERATION:** Industrial technology innovation focused sustainable development calls for rapid economic growth. And, technological innovations provide competitive edge to **industrial enterprises for rapid economic growth by global marketing** of New-Era Industry-4.0 Products and Higher-Value-Added Established Products.

**NS VIEWGRAPH No.04**    **DERIVING ECONOMIC PROSPERITY THROUGH OWN GLOBAL CORPORATIONS**

**Examples of Technology-Intensive Goods Producing Global High-Tech Corporations of Countries:**

**USA**



**JAPAN**



**HITACHI**



**KOREA**



**LG**  
Life's Good



**GERMANY**



**TAIWAN**



**INDIA**



**CHINA**

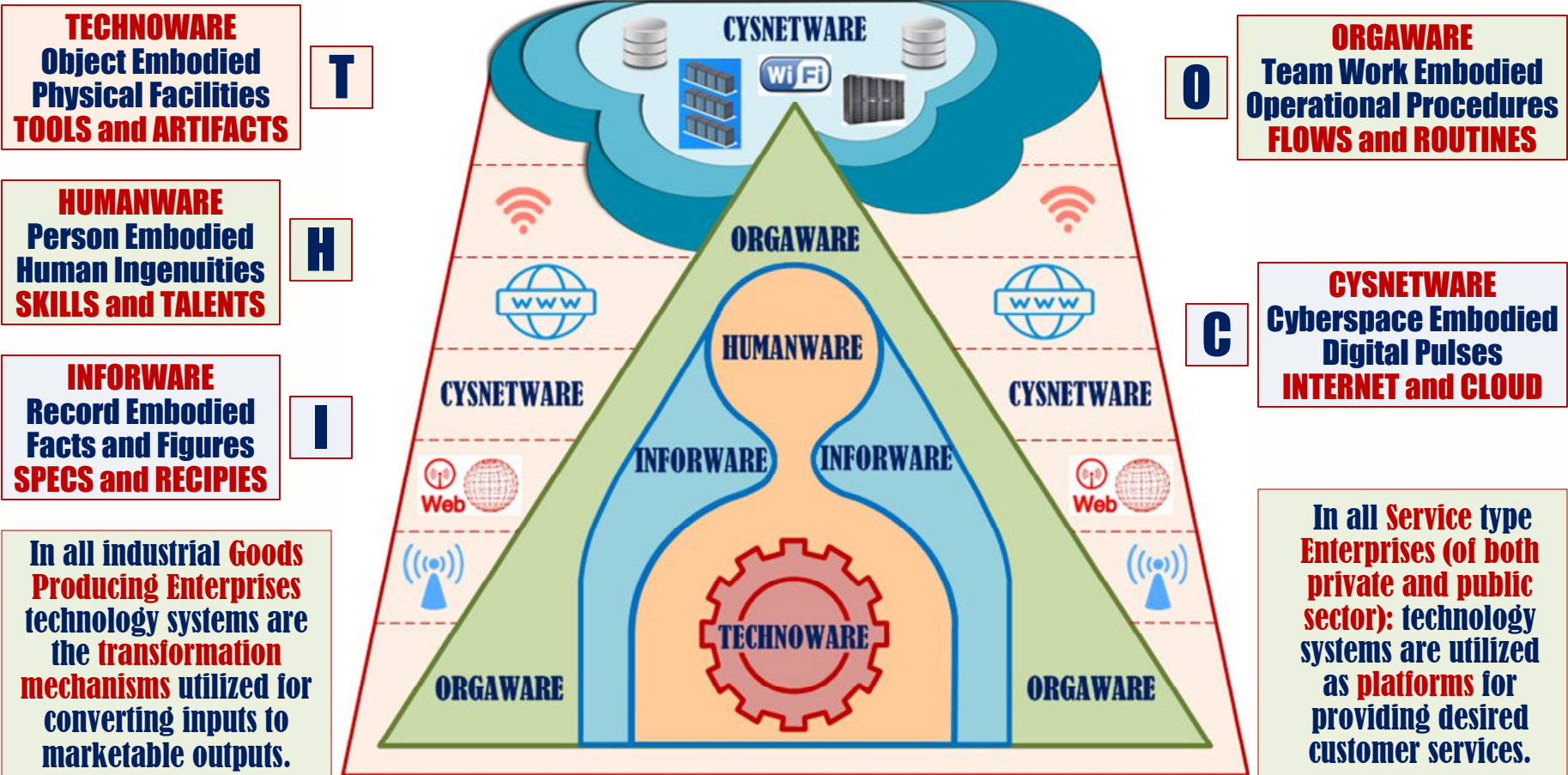


**FINLAND**



**POSTULATE: Industrialization strategies of emerging economies should facilitate selective high-potential Local Enterprises to become Global Corporations for national prosperity.**

**TECHNOLOGIES** are the **MEANS** that enable performance of production functions. But, to **manage** technology well, it's essential for **system components of technology** framed such that **Enterprise** managers' can deploy and manipulate those components as **control LEVERS** in their **TOOLBOX** for achieving desired beneficial **production** outcome. One such scheme is presented below:



**IMPORTANT FACTS:** (1) The technology-system-component levers **THIOCs** in any manager's toolbox enable the Enterprise to produce marketable goods and services. (2) Dynamically interrelated and unique technology-system-components **THIOCs are essential for both primary and supporting functions** of all types of goods-producing and services-providing Enterprises. (3) The relative importance (**dominance**) of the technology-system-components utilized by different industries are uniquely different.

| Measurement of the <b>Degrees of Sophistication</b> of all technological system components utilized by any Enterprise is useful for production management decision making | <b>Enterprise Tech-System Components</b> | <b>LOW Primitive</b><br>Score: 1-2-3 | <b>MEDIUM Traditional</b><br>Score: 3-4-5 | <b>HIGH Contemporary</b><br>Score: 5-6-7 | <b>TOP Emerging</b><br>Score: 7-8-9 | <b>IDEAL Optimal</b><br>Score: 10 |
|---|--|--------------------------------------|---|--|-------------------------------------|-----------------------------------|
|   | <b>Technoware</b>                        | <b>Manual</b>                        | <b>Powered</b>                            | <b>Automatic</b>                         | <b>Programmable</b>                 | <b>Zero Deviation</b>             |
|   | <b>Humanware</b>                         | <b>Basic</b>                         | <b>Superior</b>                           | <b>Advanced</b>                          | <b>Extra-ordinary</b>               | <b>Zero Error</b>                 |
|   | <b>Inforware</b>                         | <b>General</b>                       | <b>Special</b>                            | <b>Unique</b>                            | <b>Frontier</b>                     | <b>Zero Unknown</b>               |
|   | <b>Orgaware</b>                          | <b>Adhoc</b>                         | <b>Orderly</b>                            | <b>Managed</b>                           | <b>Optimized</b>                    | <b>Zero Tolerance</b>             |
|   | <b>Cysnetware</b>                        | <b>Linked</b>                        | <b>Asynchoronus</b>                       | <b>Synchronous</b>                       | <b>Dynamic</b>                      | <b>Zero Failure</b>               |

Technology System Components **THIOC** utilized by an Enterprise are made more sophisticated to do newer work, better work and work faster than before. Through continuous innovations, technological system components utilized by an Enterprise are deliberately made more sophisticated for improved performance. However, there is always an absolute minimum required synergistic combination of technological system components **THIOC** that determine unique necessary condition for successful transformation in goods production and/or as operating platform for services provision work. Managers determine investment priorities regarding the **THIOC** sophistication based on specific **dominance** hierarchy in the industry concerned because **relative importance** of technology system components **THIOC** used in any goods or service industry is different. Due to resources constraint, dominance based targeting of components for innovation enables optimization of **ROI**.

**NOTE:** Weighted score in the polar chart reflects the relative dominance.



For developing countries, it is beneficial to note that highly trained **HUMANWARE** is the most **DOMINANT** component of myriad technology-systems utilized by any enterprise attempting: (a) **catching-up** operation to join the **Global Value Chain** of already established industry global markets with higher value-added goods and services; and (b) **leapfrogging** efforts of the new era international marketing in emergent high-technology-intensive-product-centric ascendancy to become **Global Corporations**.



**Let's remember:** Technology components sophistication is a necessary condition but is not a sufficient condition for market competition. Enterprise's Own Technological Capacity Building is an essential prerequisite for success.

**Technological innovation driven productivity gain is a requirement for acquiring competitive edge in marketplace.**

$$\uparrow \Delta P = \frac{\uparrow \Delta V}{\downarrow \Delta C}$$

Productivity gain [ $\Delta P$ ] can be achieved through:  
Increases in the value of outputs [ $\Delta V$ ];  
Decreases in the cost of inputs [ $\Delta C$ ];  
or Both occurring simultaneously.

**Cost Reduction** part of the above equation is related to **Capability** for operations optimization, which can be achieved through additional **experiences** that lead to higher efficiencies in all operations of the firm.

Continuous technological capacity building through capabilities accumulation by enterprises (from organized group **experiences** related to — **procuring, utilizing, upgrading, and modifying** — through introduction of technological system innovations) enables productivity gain.

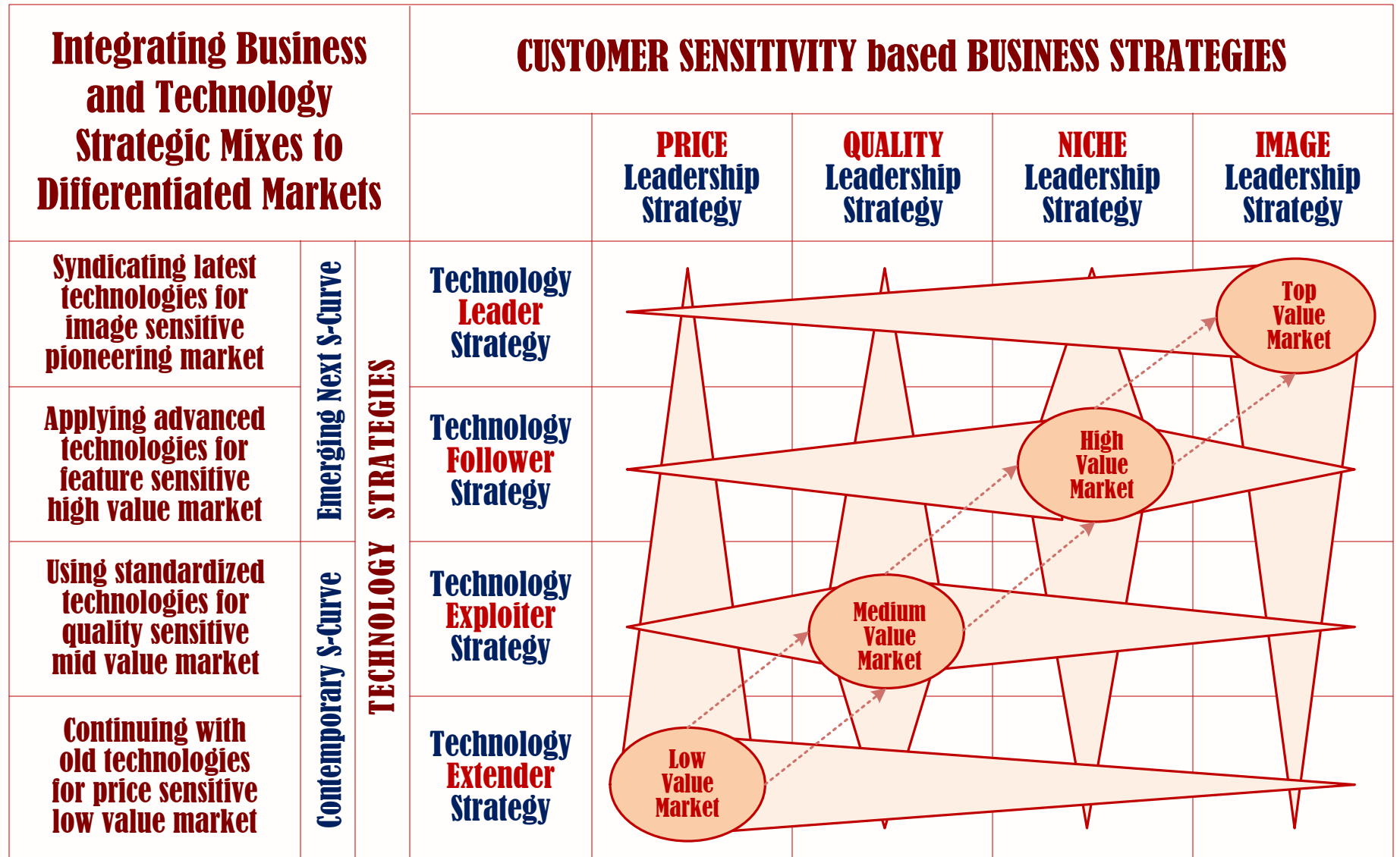
**Technological capability accumulation** is a process of team-based learning involving — experience of doing, failing, and changing — within the current available technology constraints, for producer's/provider's cost reduction through **economies of scale**, some rework and waste elimination, and also substitution; and through **efficiency in supply chain management** (such as: selecting, prioritizing, treating, and preventing technical problems).

**Value Addition** part of the above equation is related to **Competency** for performance optimization, which can be achieved through **elevated and often unique** kind expertise that lead to effectiveness of firm operations.

Continuous technological capacity building through competencies elevation by enterprises (through organized group **expertise** related to — **anticipating, configuring, developing, and syndicating** — by introducing technological system innovations) enables productivity gain.

**Technological competency elevation** is a process of team-based learning requiring — expertise in foresight and best practice analysis — by shifting a limiting technological constraint, for customer's/client's value addition through **economies of scope** for satisfying customers' needs and improving reliability; and through **effectiveness of customer relationship management** (such as: refining requirements, and steadily improving solutions to technical problems).

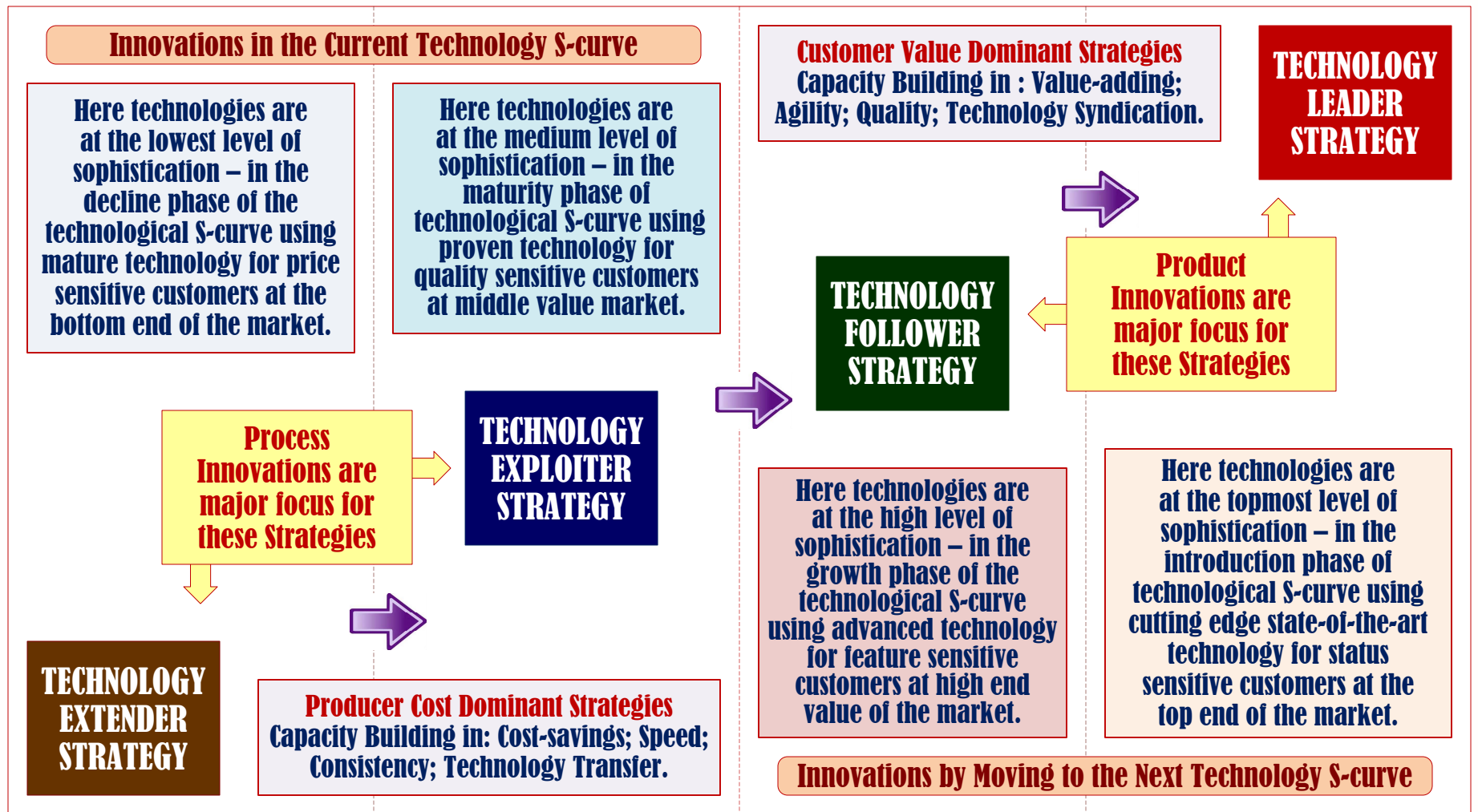




**Progression from the 'low-end to the top-end' market value position with a 'family of product offering' is a proven pathway for 'sustainable prosperity achievement' of an enterprise in the fiercely competitive global marketplace.**

**Inclusive Aspects for Acquiring Competitive Edge through Technology Management by Industrial Enterprises:**

- ▣ Achieving **Higher Level of Performance** through **Relentless Technology System Components' Sophistication**.
- ▣ Making **Continuous Productivity Improvement** by Technological Capacity Building through Capability and Competency.
- ▣ Positioning of the **Product Family Offerings** according to Customer Preference Differentiation from Low to Top End Market.



# NS VIEWGRAPH No.10 INDUSTRIAL PRODUCT-PROCESS INNOVATION MANIFESTS IN CYCLIC PATTERN

## INCREMENTAL INNOVATION

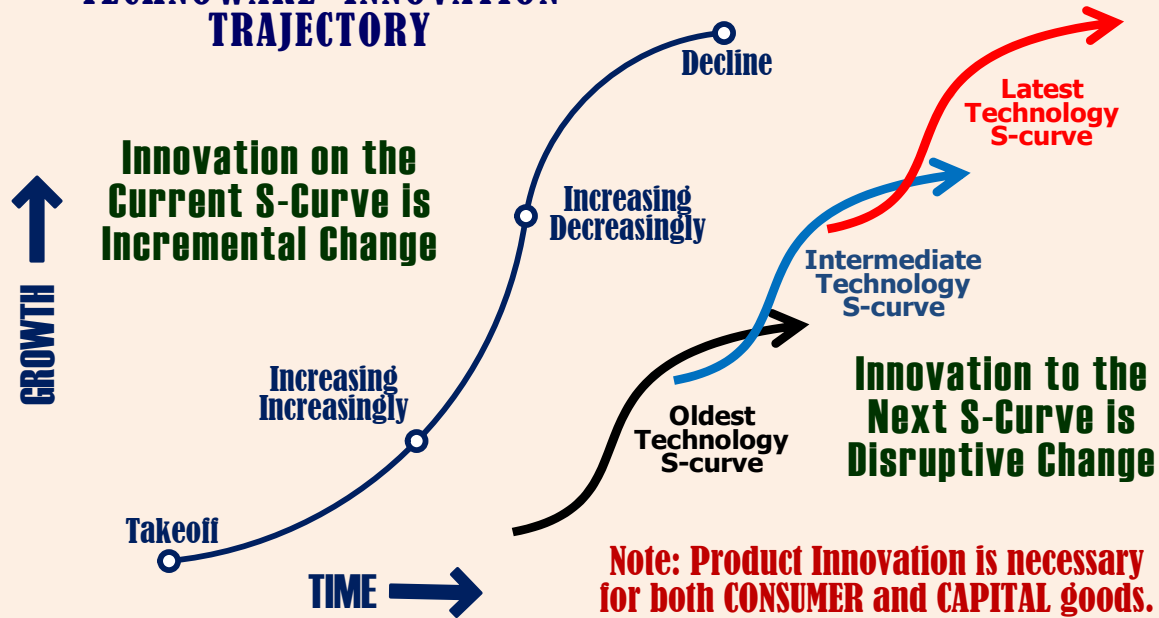


**LEARNING  
FOCUSED**



**PROCESS  
INNOVATION**

## TECHNOWARE INNOVATION TRAJECTORY



## DISRUPTIVE INNOVATION

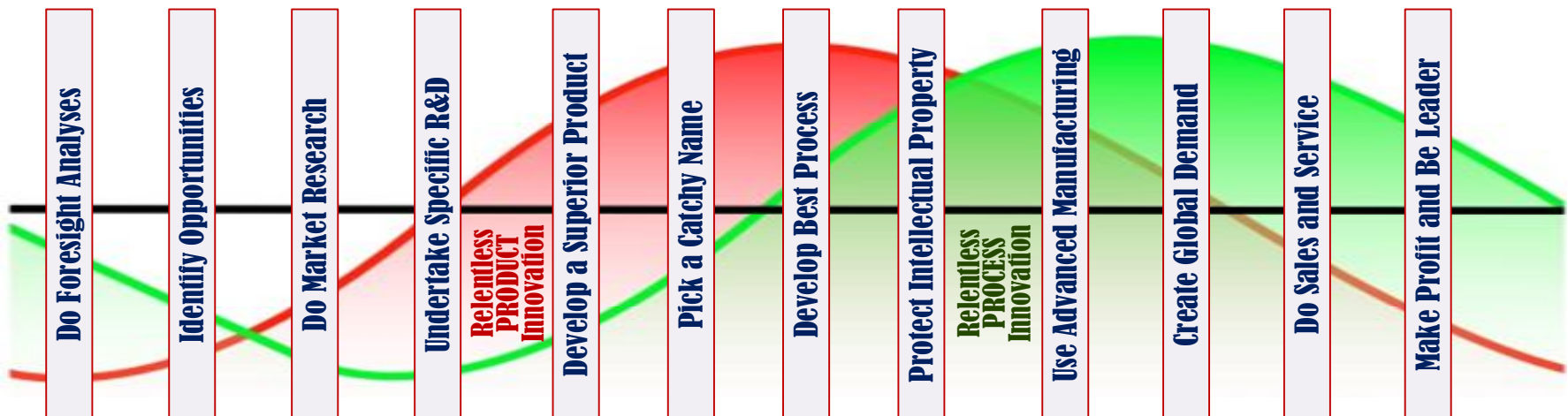
**R&D**

**CREATIVITY  
FOCUSED**



**PRODUCT  
INNOVATION**

## General Pattern of Sequential Product-Process Innovation S-Curves for the Entire Life Cycle of A Product





RESEARCH DEVELOPMENT DEPLOYMENT

UNIVERSITY LABORATORY



BRIGHT IDEA

Cutting Edge Focus

Aiming to be Worlds Best

PROFESSIONALS

STARTUP BUSINESS

VENTURE FUNDING

INCUBATOR

Product & Process Designing

Prototype Building

WOW PRODUCT



GOVERNMENT INDUSTRY

FCILITATORS

Tools & Dies Companies

GOODS & SERVICES ENTERPRISES

Ease of Doing Business

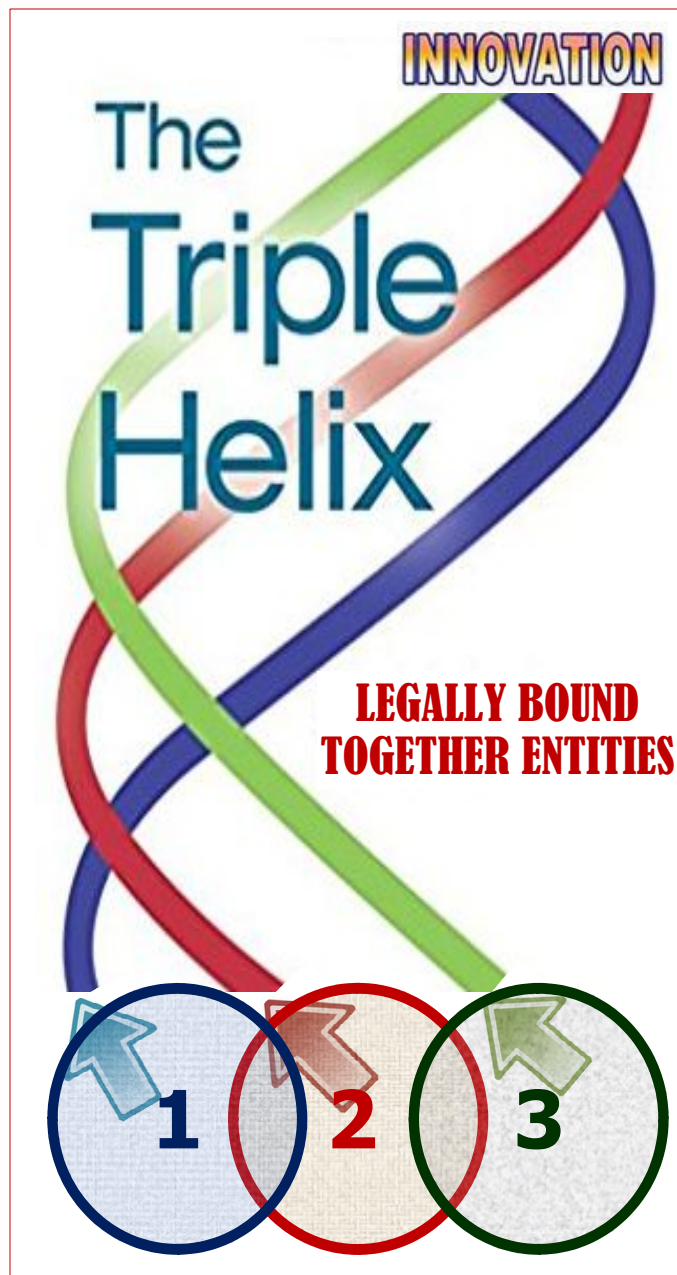
Patent and Business Law Firms

Open to Global Competition

Consultancy Services Firms

COMMITMENT AND COLLABORATION FOR R&D RESULTS COMMERCIALIZATION PRODUCE INNOVATION CULTURE





**Triple Helix:** Substantial connectivity among three distinctive type of organizations which include both public and private institutions legally linked to promote startup business ventures for economic development.



**Common entities forming the Triple Helix partnership:**

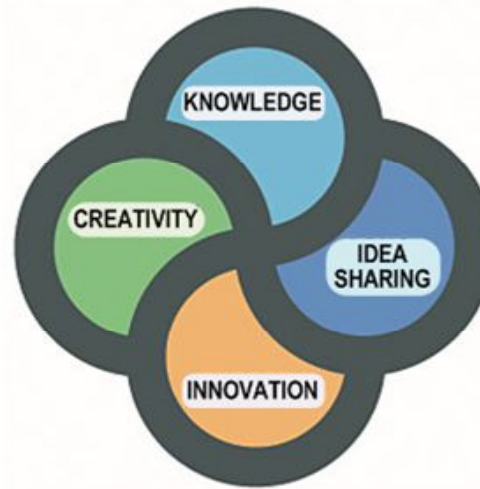


**Triple Helix integrated landscape to promote startups:**





**ELEMENTS OF INNOVATION HOTSPOTS**



**World Class R&D Institutions**  
Public or Private Entity sponsored  
Research Institutes with  
cutting-edge instrumentations

Location has Natural Resort and  
Scenic Beauty attracting creative  
and entrepreneurial people

**Related Industry Cluster**  
Start-up companies or Out-posts of  
Giant Corporations engaged in the  
operationalization of THIOC for  
rapid commercialization of improved  
or totally new goods and services

**World Class Research University**  
Public or Private Entity sponsored  
Research University with  
state-of-the-art doctoral programs

Location has Good Health Care  
and Children Education Facilities  
that attract energetic families

**Facilities for Mingling of People**  
Eateries, Recreational and Sporting  
facilities that bring professionals to  
close contact for invisible fusion of  
crucial knowledge (tacit, explicit as  
well as protected) on related THIOC

Innovation Hotspots have Digital Wireless Technologies for Up-to-date Globalized Business Intelligence Sharing

**TECHNOLOGICAL  
INNOVATION  
INCUBATORS**  
operating at the  
core of research  
area and zone  
triangles

**RESEARCH  
AREA  
TRIANGLE**

**Academic  
R&D Units  
[Basic  
Research]**

**Independent  
R&D Units  
[Applied  
Research]**

**Corporate  
R&D Units  
[Development  
Research]**

**Knowledge-push  
and Market-pull  
intersection-point**

**Public-Private  
Interests  
meeting-point**

**Interdisciplinary  
Science-Areas  
fusion-point**

**INTEREST  
ZONE  
TRIANGLE**

**TECHNOLOGICAL  
INNOVATION  
INNOPOLIS**  
usually have many  
industry cluster-  
based innovation  
hotspots

**Face-to-Face Personal Interaction within Innovation Hotspot Space give Impetus to New Product Development.**

**Most Common Overall Problematic in Pursuit of Academic Excellence and Research Preeminence:**

**EXCELLENCE** in Academic Programs emphasize only **KNOWING** most up-to-date knowledge pinnacles (SCIENCES) but almost negligible **DOING** in terms of application of that knowledge for practical use through laboratory activities (TECHNOLOGY).

R&D Institutions attempting **PREEMINENCE** with negligible considerations for **RELEVANCE** and focus on output **QUANTITY** without **QUALITY** in terms of private enterprise needed R&D projects for research and development to compete globally.

**The Fundamental Reason for an Endemic Lack of Synergy between S&T and R&D Infrastructure:**



**Shortcomings of Technology Innovation System Linkages and National Innovation System Climate:**

Elements of the National Technology Innovation System Infrastructure in terms of Institutions do exist in most Developing Countries, but often there is very little noticeable concerted activities for prioritized Industries Globalization strategy.

Generally most of the S&T and R&D Institutions lack "minimum critical mass" of Expertise, Equipment, and Money. National R&D investments are very general, diffused, and almost insignificant considering industries globalization norm.

Absence of the full complement of "active intermediaries" to commercialize R&D results are serious limitations and are very critical bottlenecks -- specifically missing are local "Design Engineering" and "Tool Building" companies.

In addition to the common critical deficiency regarding successfully functioning Incubators and Startup Companies, complete lack of Public Private Partnership Projects for creating own Global Corporations are major shortcomings.

Failures to follow through from 'assembling to making to designing' products for global marketing by national enterprises.

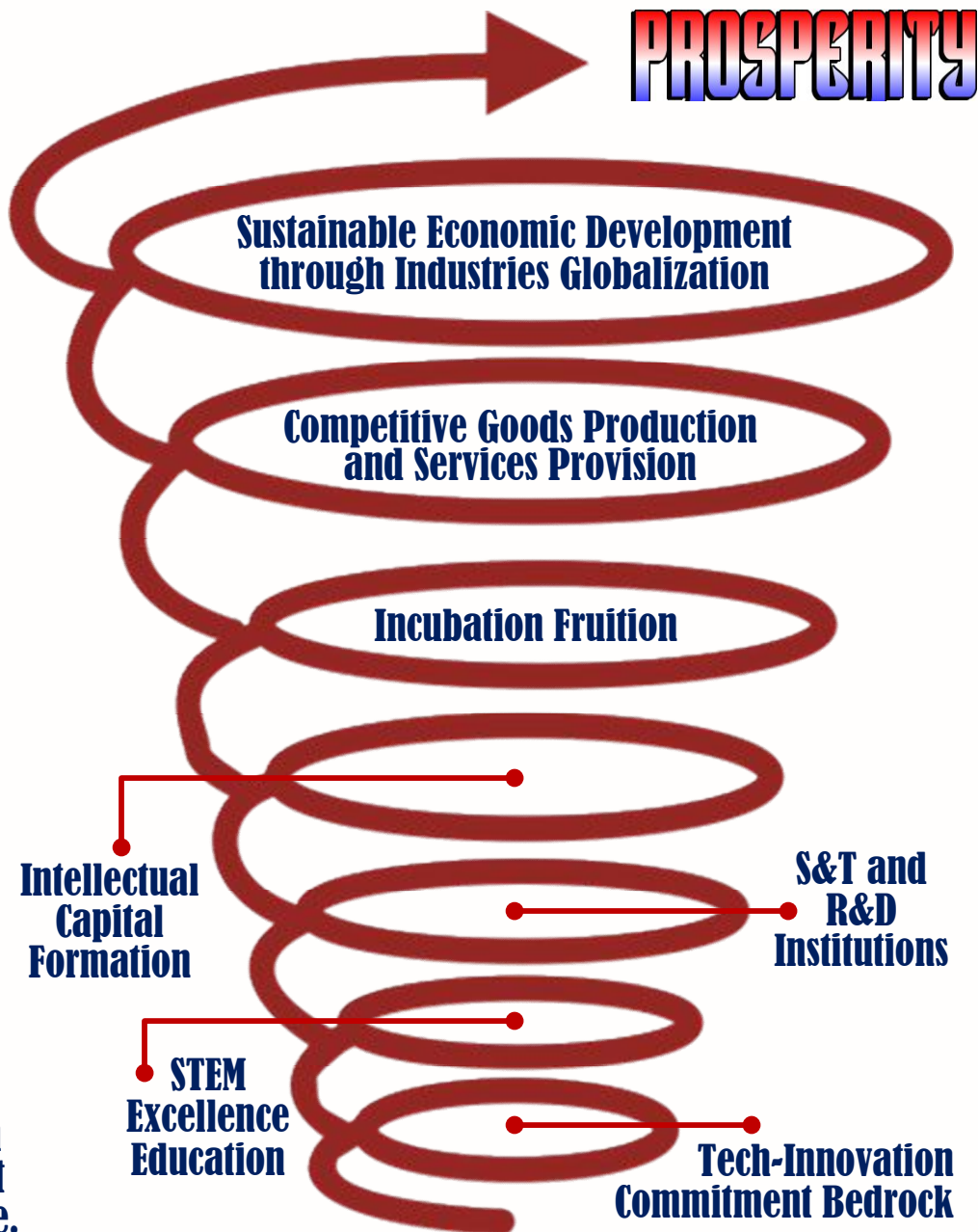
**Collaborations are managed through High-Powered Councils or Committees with inactive Ex-Officio Members. Meetings are regularly held for fostering linkages among stakeholders, but legal agreements for R&D results commercialization are rare.**

**STRATEGIC POLICIES PATHWAY  
for INDUSTRIAL TECHNOLOGY  
INNOVATION driven SUSTAINABLE  
ECONOMIC DEVELOPMENT**

**Getting-Out of the Vicious Circle of  
Degradation and Getting-On to the  
Virtuous Spiral of Prosperity**



**NOTE: When the market forces for becoming an innovation economy are weak, the Government has major role in creating an innovation climate.**



A comprehensive assessment scorecard for industrial product development project management and funding should be utilized with a **balanced set of criteria function** that incorporates all four essential dimensions ( **Innovativeness; Competitiveness; Attractiveness; and Righteousness** ) with specific criteria factors for sustainability centric economic development in current competitive and interdependent global setting.

| INNOVATIVENESS<br>DIMENSION   | COMPETITIVENESS<br>DIMENSION  | ATTRACTIVENESS<br>DIMENSION  | RIGHTEOUSNESS<br>DIMENSION  |
|---|---|--|---|
| <b>INNOVATION FACTORS</b> <ul style="list-style-type: none"> <li>Knowledge Creation</li> <li>Knowledge Monetization</li> <li>Knowledge Capitalization</li> <li>Knowledge Productionization</li> </ul> | <b>COMPETITION FACTORS</b> <ul style="list-style-type: none"> <li>Ingredient Substitution</li> <li>Inputs Cost Reduction</li> <li>Outputs Value Addition</li> <li>Best Quality Assurance</li> </ul> | <b>PERFORMANCE FACTORS</b> <ul style="list-style-type: none"> <li>Profitability of Operation</li> <li>Market Value Progression</li> <li>Higher Rate of Return</li> <li>Resilience of Production</li> </ul> | <b>RESPONSIBILITY FACTORS</b> <ul style="list-style-type: none"> <li>Human Life Security</li> <li>Climate Neutrality</li> <li>Cyber Hacking Safety</li> <li>Ethical and Social Justice</li> </ul> |

$$S = \sum_j [W_j * V_j]$$

**Weighted Factor Sum**

where: j = i, c, a, r  
wj are relative weights  
and Vj are factor scores

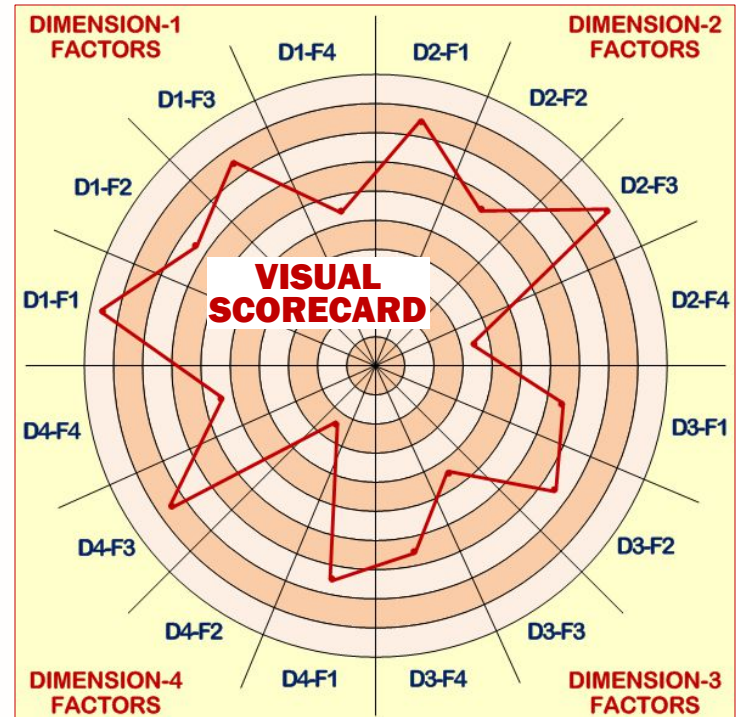
Sum of relative weights:  
 $w_i + w_c + w_a + w_r = 1$

**CRITERIA  
FACTOR  
measures**

**SPECIFIC  
MEASURABLE  
ATTAINABLE  
RELEVANT  
TIME-BOUND**



**QUALITATIVE  
ASSESSMENT**





# HUMANWARE

**Give Global Market Competitive Edge**

Technology System Component (**THIOC**) taxonomy and an appreciation that relative dominance of technology components utilized in any specific Goods Producing or Service Providing Enterprise is uniquely determined, developing countries with high quality and quantity of **HUMANWARE** have significant advantage over developed countries where same type manpower cost is very high!

**High-Caliber STEM Proficient**

# HUMANWARE

**Provide the Bed-Rock for Building Global Companies that are Highly Lucrative Industry 4.0 Type Enterprises**

**SYSTEM  
INTEGRATION  
FIRMS**

**PROFESSIONAL  
SERVICES  
FIRMS**

**Hardware System  
INTEGRATORS**

**Software Apps  
INTEGRATORS**

**Select Projects for Both Catching-up in Established Industries and Leapfrogging in Emerging Industries**

**SMART  
CHOICE**



**WORLD LEADER  
IN SELECTIVE  
GOODS  
& SERVICES**

**HIGH PRIORITY for Catching-up**

Select those traditional (established) **INDUSTRIES** that inherently require proportionately **less** **TECHNOWARE** assets and **superior** **HUMANWARE** assets for Manufacturing.

For both Choices: Design Engineering and Tool Building—Expertise are uniquely critical.

**WINNER  
CHOICE**



**EMERGING  
GLOBAL  
DIGITAL  
INDUSTRIES**

**TOP PRIORITY for Leapfrogging**

Select emerging **INDUSTRIES (4.0)** that inherently require available **Ai-integrated** **TECHNOWARE** assets and **highly trained** **HUMANWARE** assets for Manufacturing.

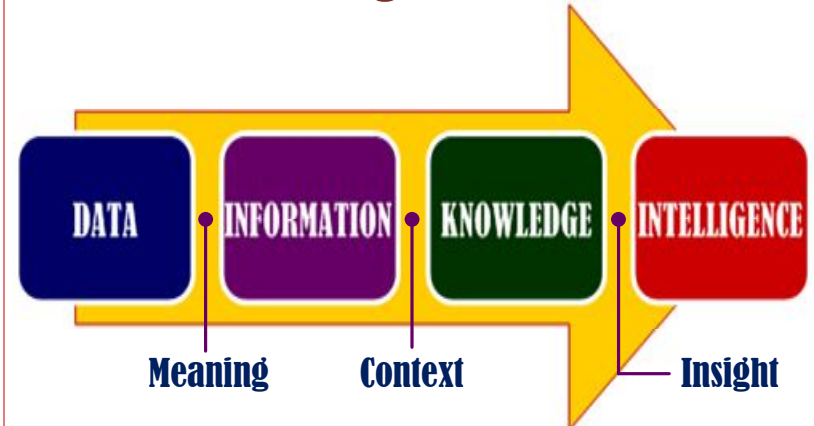


Earlier days successful models of other countries or other enterprises are generally not useful due to changes in circumstances. However, many core concepts identified from successes of earlier days and places are very valuable. Here is a partial list of useful **concepts** that are worth consideration by developing country leaders.

**The long-term Make-Some and Buy-Some Technology strategy is the proven formula for economic self-reliance and certainly better than the short-term benefits derived from Mortgaging National Resources to Outsiders**



**Data to Intelligence Derivation :**



**Intelligence is Actionable Knowledge**

**Developing Countries have to start with INNOVATION and later go for INVENTION Focus**

**INVENTION**



**INNOVATION**



**Turning Ideas into Value through:**

*creative*  
**INNOVATION**  
**to join:**

**GlobalValueChain**

**and to be a:**

**GlobalCorporation**

**Passionate Hard-work with Self-help Mindset**

**LEVERAGING INNOVATION**

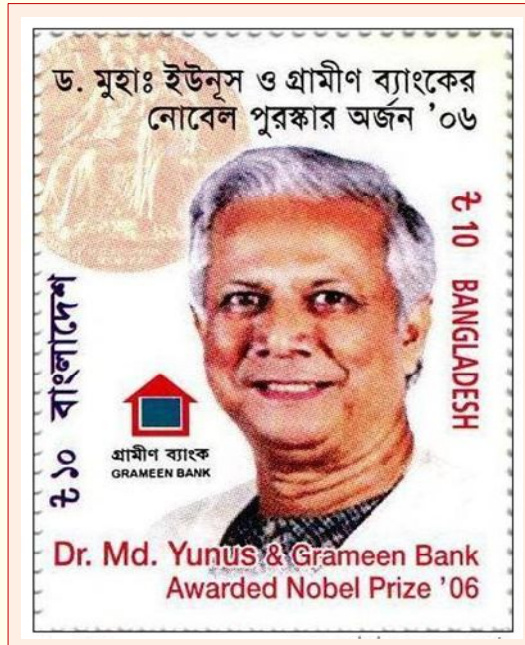
**for**

**COMPETITIVE ADVANTAGE**

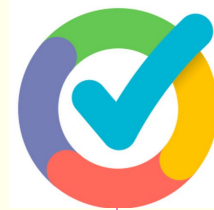
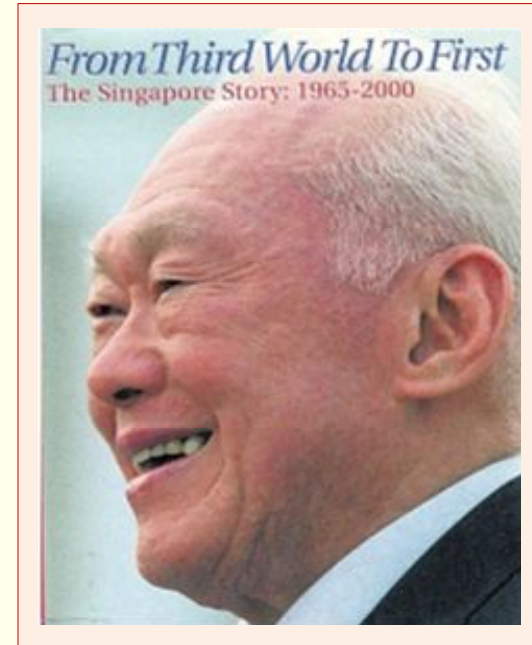
**NO AID**

**NO PAIN NO GAIN**

**NOBEL LAUREATE MOHAMMAD YUNUS**



**SINGAPORE PRIME MINISTER LEE KUAN YEW**



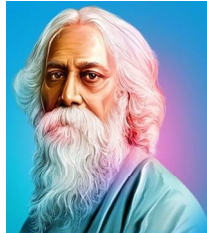
**Currently established  
global systems only  
help those already  
well-established!**



**If you only follow  
someone else's  
footsteps, you will  
always be behind!**

**Getting industrial technology innovation management driven prosperity for sustainable economic development in the era of Industry 4.0 calls for SELF-ENGINEERING as a virtue!**

Rabindranath Thakur  
Nobel Lauriat Tagore



FROM  
BENGALI  
WORLD  
POET

"You can't cross the sea merely by standing and staring at the water."

Dr Hyung-Sup Choi  
Technology Management Guru



FROM  
SOUTH  
KOREAN  
REALIST

"Adaptive implementation of a simple plan is undeniably much better than endless bickering for the preparation of a comprehensive grand plan that usually is never wholeheartedly accepted by all and thus generally remains un-implemented."



crisis

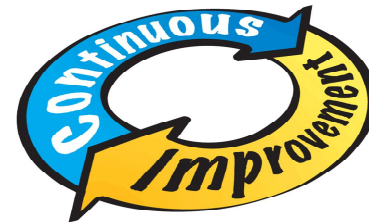
FROM CHINA ↑

危機

danger opportunity

In every CRISIS, there is both  
DANGER and OPPORTUNITY

FROM JAPAN ↓



KAIZEN = Make Better

改善

KAI=CHANGE

ZEN=GOOD

So, one should look for **leapfrogging** opportunity in the **CRISIS** situation of disruptive change type **product innovation** and **catching-up** opportunity applying **KAIZEN** philosophy for gradual change type **process innovation**.

Argument for Financial Prosperity: We know 'Nothing can buy happiness, but money can buy everything else'.

The people of a developing country are themselves responsible for its sustainable development. As such, the people of those counties should be determined to shun the "BIG LIES SYNDROME" identified by Mark Twain:

**White LIES** by AID Agencies, we keep silent about!



Growth **MEASURES** of developing countries are **higher** compared to that of the developed countries ... 10 added to 100 (=10% **HIGH**) vs. 10,000 added to 1,000,000 (=1% **LOW**).

**Plain LIES** by AID Agencies, we like not to hear!



Global Pollution **SHARE** of the developed countries are **smaller** compared to that of the developing countries ... because we measure the contribution as % of GDP.

**Damned LIES** by AID Agencies, we show not to see!



Global **RANKING** of countries, in terms of: Competitiveness; Innovativeness; and Good Governance, prepared solely based on the **OPINION** SERVEYS of the CHOSEN ones.

**And STATISTICS**, we agree with to get Foreign AID!



Policy makers in many developing countries, fed by Statistics of Economic **HITMAN**, sacrifice national interest for personal gains; and **BRAG** to have acquired foreign assistance.

Since the responsibility for any country's development rests with the people of that country itself, the public officials of those counties' should genuinely support good governance and pay attention to age-old wisdom:

**You can fool all the people some of the time and some of the people all the time, but cannot fool all the people all the time. Creating a better future for all the people is the core duty of officials.**



# THE ESSENCE OF A

**MIND  
SHARE**

**VIEWGRAPH**

A mindshare VIEWGRAPH is a self-contained one-page chart representing one specific technological innovation related "conceptual framework" or one practical application related "methodology" in the real-world global enterprise setting. Each chart was constructed by combining meaningful images (reflecting ideas); boxes (representing facts); and numerous positional connectors (depicting some structure, order, or hierarchy).

The purpose of using the VIEWGRAPH format is to **share** with the reviewers the author's experience based **knowledge** acquired over four decades of extensive studies and research assignments in numerous emerging economies as well as a number of industrialized countries of the world **as visual perception images**.

Since the author presents **baseline knowledge** to a highly knowledgeable audience, with humility author acknowledges that reviewers could **enrich** each VIEWGRAPH by **superimposing their own knowledge-base to make those useful for their endeavors**.

**YOU CAN MAKE ANY VIEWGRAPH PERFECT!**