



Danish A. Khan

PROFESSIONAL OBJECTIVE

Experienced academician with a demonstrated history of working in the higher education industry. Skilled in Analytical Skills, Public Speaking, English, Market Research, and Management. Strong education professional with a focus on Management Sciences.

PROFILE

House # 312, Margalla
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DISCIPLINE

Management Sciences

AREAS OF INTERESTS

Project
Management
Business
Research
Methods
International Business Relations
Research Writing
Entrepreneurship

LANGUAGE SKILLS

ENGLISH
FRENCH
HINDI
URDU
PUNJABI

SOFT SKILLS

- Human Resource Management
- Coordination
- Networking
- Conflict Resolution

WORK EXPERIENCE

1. Sept 2006-Present COMSATS University (CU), Islamabad Assistant Professor

- Instruct Master of Business Administration (MBA) and Bachelor of Business Administration (BBA): Business Research Methods and HRM Policies and Practice.
- Delivering lectures on Project Planning and Management and its dynamics to both engineering and management science students.
- Training and coaching students in Crisis and Conflict Management, Management Health Informatics.
- Presenting Seminar on Public and Business Policies.
- Case study and alumni coordination.
- Conducted faculty workshop/training on the familiarization of Program Learning Outcomes (PLOs) and Course Learning Outcomes (CLOs).
- Headed the departmental COMSATS Projects and Career Expo (CPCE) exhibition team for spring and fall 2019, 2021 and 2022.
- Given training to Student Startup Business Center (SSBC) batches about the development and presentation of a business plan.
- Active member of DARC – Quality Teaching Review team.

2. Nov 2005-Aug 2006 CADDELL ENKA, Katmandu Nepal Procurement Data Control & Material Management

- Quantity tracking of related disciplines of progress.
- Data control of the materials on the computer based system.
- Bill of material building for civil and architectural works.
- Inventory control into the warehouse.
- Local Procurement of materials.

3. July-Aug 2004 USAID, PILDAT and National Assembly Intern Committee of Economic Affairs and Statistics

- Worked as an intern in the pilot project of Pakistan Institute of Legislative Development and Transparency (PILDAT) and USAID to Analyze working of the economic affairs committee.
- Prepared a report on "Pakistan and the Regional Co-Operation".
- Worked on the analysis and suitability of various projects presented before the committee.

4. July-Aug 2003 A.H. Telecommunications, Islamabad Intern

- Prepared a feasibility report for setting up calling card and phone booth facility for the company.
- Gained know-how about the functioning of wireless and telecommunication systems organization.

EDUCATION

Sept 2009-Aug 2011 COMSATS Institute of Information Technology Chak Shahzad Islamabad

Master of Science in Management Sciences

C.G.P.A.: 3.63

- Achieved the highest CGPA in the management section batch.
- Made report on the cement industry of Pakistan.
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Jan 2003-Mar 2005 COMSATS Institute of Information Technology H-8 Islamabad MBA I.T.

C.G.P.A.: 3.49

- Headed the marketing project with distinction.
- Achieved A grade in all management related subjects.
- Excellent skills developed of report writing.
- Remained class representative for consecutive two semesters.
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1995-2001 University of Arid Agriculture

Rawalpindi

BSc (Hons) Agriculture Economics

Marks: 60.87%

- Overall good position in economics.
- Special interest in mathematical economics.

1988-1990 F.G. Sir Syed College

Rawalpindi

Higher Secondary School Certificate Examination

Marks:712/1100

1987-88 Army Education Public School

Rawalpindi

Secondary School Certificate Examination

Marks:613/850

ACHIEVEMENTS & AWARDS

- Received the Campus Silver Medal for the academic performance in management and business studies.
- Won school debate competition at National Centre Sialkot.
- Awarded hard working employee for Caddell Enka team.
- Received letter of appreciation for hard work from Appraisal and Contract Review Committee, COMSATS University, Islamabad, year 2022.

RESEARCH INTERESTS

1. **Publication 1:** Khan D. A. & Aftab F. (2019) Investment in Property is the Prime Choice for a Pakistani Middle-Class Investor: An Exploratory Study in Rawalpindi/Islamabad, *Arabian Journal of Business Management Review*, 9(4).
2. **Publication 2:** (HEC Recognized Y Category): Ahmad U., Husnain M I., Khan D. A. & Salman A. (2017) Impact of corporate social responsibility on financial performance of non-financial firms: Evidence from Pakistan stock exchange, *Pakistan Journal of Social Sciences*, 37(2).

3. **Publication 3:** Khan D.A., Iqbal S., Saeed A. & Iqbal M. Z. (2015) Labor satisfaction at work sites – Considerations for construction industry management, *Journal of Leadership, Accountability and Ethics*, 12(5), 59-68
4. **Publication 4:** Khan D.A., Mahmood A., Saeed A. & Qureshi M. A. (2013) Time spent and importance of managerial activities for senior and middle managers in a banking unit: Self versus other perceptions, *International Journal of Business and Management*, 8(20), 87-95
5. **International Conference Paper:** MNC acceptance by HCNs, an exploratory study in Pakistan (Paper accepted to be presented at 13th IBRC, Melbourne, Australia, 2010)
6. **Conference Paper 1:** Skill set important for achieving long term business success: an analysis of small to medium realtors in Pakistan (Agba, 2010)
7. **Conference Paper 2:** Factors responsible for increasing impact level of advertisement on consumers-A Pakistani market study (NRC, 2009)
8. **Conference Paper 3:** Factors contributing towards an individual investment option decision-Case of Pakistan (Agba, 2008)
9. **Newspaper Article 1:** Khan D.A. & Cheema A.R. (2019, October 26). Pakistan: addressing nutritional crises through awareness, *Daily Times*. Retrieved from <https://dailytimes.com.pk/489628/pakistan-addressing-nutritional-crisis-through-awareness/>
10. **Newspaper Article 2:** Khan D.A. & Cheema A.R. (2015, November 15). Safety first, *The News on Sunday*. Retrieved from <http://tns.thenews.com.pk/safety-first/#.VkmN39IrKM8>
11. **Newspaper Article 3:** Khan D.A. & Cheema A.R. (2015, October 2). India-Pakistan economic cooperation, *Daily Times*. Retrieved from <https://dailytimes.com.pk/98222/india-pakistan-economic-cooperation/>
12. **Newspaper Article 4:** Cheema A.R. & Khan D.A. (2015, September 14). Theoretical look at Pak-India trade relations. *Dawn*. Retrieved from <https://www.dawn.com/news>
13. **Working Paper:** Entrepreneurial intentions of MBA students at Pakistani capital's higher education institutes of learning.
14. **Working Paper:** Analysing the Role of Benevolent Leaders in Team Development and Identification as Precursor to Exemplary Subordinate Performance: An Evidence from Construction Industry.
15. **Working Paper:** The Impact of Protean Career Orientation on Turnover Intention with Mediation of Organizational Commitment and Moderation of Organizational Career Management.

GENERAL INTERESTS

- Command on Microsoft Word, Excel, Power Point and SPSS
- Prepared project management plan for the construction of submerged tunnels at Karachi.
- Developed a database system for Shell Petrol Stations G-10 Islamabad.
- Interested in learning literature, arts, music and gardening.
- Traveled abroad with family and friends.

LANGUAGES

1. Proficiency in English (IELETS overall band score of 7).
2. Proficiency in Urdu.
3. Fluency in French (Level Six) with the remarks of appreciation from Alliance Francais d'Islamabad.
4. Punjabi: Listening, Speaking, Reading and Writing.
5. Hindi: Listening, Speaking and Reading.

REFERNCES

Available on request