

# ***CURRICULUM VITAE: AURANGZEB Z. KHAN***

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**Date & Place of Birth** 28 March 1965 in London, England  
**Citizenship** Pakistani



## ***Professional Work Experience***

**Since March 2005** *COMSATS Institute of Information Technology* (Islamabad, Pakistan)  
Assistant Professor, Department of Management Sciences (DMS)  
Principal Research Officer, DMS (since July 2012)

**01/1997 – 10/2001** *The Institute of Strategic Studies* (Islamabad, Pakistan)  
Research Fellow (Political Economy)

**04/1993 – 12/1996** *Hanns-Seidel Foundation, Germany* (Islamabad, Pakistan)  
Programme Coordinator

**03/1992 – 09/1992** *Hilal Consultants* (Islamabad, Pakistan)  
Executive Assistant

## ***Internships and Voluntary Community Service***

**08/1999 – 09/1999** *State Police Office of Rhineland-Palatinate* (Mainz, Germany)  
Internee (Police Information Systems)

**06/1984 – 09/1984** *Balke-Männer-Häuser HEPHATA* (Mönchengladbach, Germany)  
Volunteer Helper to physically & mentally handicapped male patients

## ***Academic Degree Qualifications***

**07/2000 – 08/2004** *German University of Administrative Sciences Speyer, Germany*  
Doctoral degree in Public Administration

**04/1999 – 04/2000** *German University of Administrative Sciences Speyer, Germany*  
Masters degree in Public Administration

**10/1984 – 07/1990** *University of Trier, Germany*  
Diplom in Business Administration

## ***Language Proficiency, Computer Skills, Hobbies & Interests***

<b>Language Proficiency</b>	Fluent in English and German. Working Knowledge of Urdu.
<b>Computer Skills</b>	MS Office (Word, Excel, Outlook, PowerPoint), Web Designing, Internet.
<b>Hobbies &amp; Interests</b>	History of antiquity, the middle ages and the renaissance, visiting museums/art galleries, antiques, photography and videography, watching documentaries, reading novels, traveling, hiking, computers and internet.

## ***National Award and Nomination***

<b>National Award</b>	Winner of the Higher Education Commission of Pakistan's <i>Best University Teacher Award</i> for the year 2007.
<b>Nomination</b>	Nominated for the Pakistan Presidential Award <i>Izaz-e-Fazeelat</i> in 2008 by the Rector of my university COMSATS in recognition of academic performance.

## ***Stipends, Research Visits, Post-Doc***

<b>Stipends</b>	Two-year stipend (08/2000-08/2002) from the Hanns-Seidel Foundation, Germany, to pursue my doctoral study at the German University of Administrative Sciences in Speyer, Germany.
<b>Research Visits</b>	Guest Researcher at the IFO Institut für Wirtschaftsforschung in Munich, Germany, from mid-Sept. to mid-Dec. 1997.
<b>Post-Doc</b>	Fulbright Visiting Scholar to the University of Maryland at College Park, USA, from September 2010 to June 2011 at the A. James Clark School of Engineering's Project Management Center for Excellence.

## ***Research Publications, Events***

<b>Research Publications</b>	Fourteen research publications (see attached list).
<b>Events</b>	Co-organized fifteen international conferences, seminars and workshops (see attached list).

# **EMPLOYMENT HISTORY**

## **1. COMSATS University Islamabad (CUI)**

**Islamabad, Pakistan**

*Principal Research Officer* (since July 2012)

*Assistant Professor* (07 March 2005 – July 2012)

CUI is a Pakistani public-sector university which received its charter in 2000. With eight campuses in Pakistan and its principal campus located in the federal capital Islamabad, and currently comprising six faculties, eighteen academic departments and ten research centers, CIIT offers thirty-nine undergraduate and fifty seven graduate/post-graduate degree programs in diverse disciplines, including architecture, bio-sciences, computer science, electrical, chemical and mechanical engineering and management sciences. It also offers a few doctoral degree programs.

CUI operates under the Federal Ministry of Science and Technology. The university has approximately thirty-eight thousand students and three thousand faculty members. It has numerous collaborative agreements with universities in Pakistan and across the globe. For its research output and quality of education Pakistan's Higher Education Commission has ranked CUI among the top universities in Pakistan.

### ***Major Responsibilities and Achievements at CUI***

#### **A: TEACHING**

##### **1. Courses Taught to Students of the Master of Business Administration (MBA) and Master of Science in Management (MS) Degree Programs**

- *Project Management* (MBA, MS)
- *Operations Management* (MBA, MS)
- *Business Research Methods* (MBA)
- *International Human Resource Management* (MBA)
- *Seminar in Human Resource Management* (MBA)
- *Total Quality Management* (MS)

All courses were of three credit hours per week per semester. Each course had a total duration of 45 hours per semester.

##### **2. Master of Project Management (MPM) and Master of Science in Project Management (MSPM) Degree Programs**

I developed the curriculum, launched and for its first year of operation (Fall Semester 2008 to Fall Semester 2009) headed the MPM program which was a one-year professional degree program consisting of eleven core and elective modules and spanning

thirty-three credit hours. The first master degree program in project management in Pakistan, the MPM was designed specifically for professionals working in the public sector, and in commercial and not-for-profit organizations. In 2009 it was transformed into the MSPM program as an eighteen month degree program with thesis requirement.

I also taught the following MPM and MSPM core and elective course modules:

- *Fundamentals of Project Management (MPM)*
- *Advanced Project Management (MSPM)*
- *Seminar in Project Management (MPM)*
- *Project Stakeholder Management (MPM, MSPM)*
- *Project Monitoring & Controlling (MPM, MSPM)*

Each MPM / MSPM course has a total duration of 45 hours per semester (three credit hours per semester week). My course on project stakeholder management is presently not being offered at any other university in Pakistan and worldwide there are probably less than ten courses on this subject being taught in project management degree programs at universities.

### **3. CIIT Virtual Campus**

*January – February 2013:* My course on project stakeholder management was video-recorded at CIIT's virtual campus in Islamabad in 32 lectures, each approximately one hour in duration. Thousands of students across Pakistan had access to the recordings from the fall semester 2013.

### **4. University of Maryland**

*Spring Semester 2015 (January-April):* In my capacity as a visiting faculty at the University of Maryland (UMD) at College Park, USA, I taught my course on Project Stakeholder Management to six graduate students of UMD's Master of Science in Project Management (online) program. All fourteen lectures were video-recorded by the University of Maryland.

*Spring Semester 2011 (January – May 2011):* As Fulbright Visiting Post-Doctoral Scholar to UMD I taught my course on *Project Stakeholder Management* to twenty graduate students of UMD's Master of Science in Project Management program. All fourteen lectures were video-recorded by the University of Maryland.

*Spring Semester 2011 (January – May 2011):* Also as Fulbright Visiting Post-Doctoral Scholar to the UMD I taught the course *Communications for Project Managers* to sixty-nine eighth semester undergraduate engineering students.

## 5. Management Development Institute

*November 2009 – January 2010:* I taught the course *Project Human Resource, Communication and Integration Management* to students of the Islamabad-based Management Development Institute's MBA (with project management specialization) degree program. The University of Southern Queensland in Australia awarded the students their MBA degrees on successful completion of this program.

## B: CONFERENCE, SEMINAR & SYMPOSIUM PAPERS

- *The Project Stakeholder Management and Engagement Strategy Spectrum: An Empirical Exploration.* This paper was written in cooperation with Professors Miroslaw Skibniewski and John Cable from UMD's James Clark School of Engineering's Project Management Center for Excellence. It was presented at UMD's fifth international project management symposium which was held at UMD in College Park, USA, on 10 & 11 May 2018. A revised edition is scheduled for publication in the (online) Project Management World Journal later in 2018.
- *Project Stakeholder Management and Engagement. An Analysis of the Subject Drivers of an Evolving Subject Discipline.* This paper was written in cooperation with Professors Miroslaw Skibniewski and John Cable from UMD's James Clark School of Engineering's Project Management Center for Excellence. It was presented at UMD's fifth international project management symposium which was held at UMD in College Park, USA, on 10 & 11 May 2018. A revised edition is scheduled for publication in the (online) Project Management World Journal later in 2018.
- *Understanding Project Stakeholder Psychology. The Key to Effective Stakeholder Management and Engagement.* This paper was written in cooperation with Professors Miroslaw Skibniewski and John Cable from UMD's James Clark School of Engineering's Project Management Center for Excellence. It was presented at UMD's fourth international project management symposium which was held at UMD in College Park, USA, on 04 & 05 May 2017. A revised edition was published in the (online) Project Management World Journal, Vol. VI, Issue 9, September 2017.
- *Adversarial Project Stakeholders. Influencing Projects with Options.* This paper which also was written in cooperation with Professors Miroslaw Skibniewski and John Cable was presented at UMD's fourth international project management symposium which was held at UMD in College Park, USA, on 04 & 05 May 2017.
- *Stakeholders and Transnational Projects.* This paper which also was written in cooperation with Professors Miroslaw Skibniewski and John Cable was presented at UMD's third international project management symposium which was held at UMD in College Park, USA, on 12 & 13 May 2016.

- *Project Stakeholder Identification Methods*. This paper which also was written in cooperation with Professors Miroslaw Skibniewski and John Cable was presented at UMD's second international project management symposium which was held at UMD in College Park, USA, on 8 & 9 June 2015.
- *A Governance Framework for Managing and Engaging Project Stakeholders*. This paper which also was written in cooperation with Professors Miroslaw Skibniewski and John Cable was presented at UMD's first international project management symposium which was held at UMD in College Park, USA, on 8 & 9 June 2014. A revised edition was subsequently published in the online Project Management World Journal, Vol. 3, Issue 9, September 2014.
- *Research – Public Policy Interface: Best Global Practices*. This paper was presented at the Seminar "The Role of Academia in Socio-Economic Development" at CIIT Islamabad on 23 February 2013. A summarization of the paper appeared in the Proceedings of the Seminar on The Role of Academia in Socio-Economic Development, Centre for Policy Studies, CIIT Islamabad, 25 February 2013, pp. 22-25.
- *Public-Private-Partnerships: Tackling the Infrastructure Development Challenge Together*. This paper was written jointly with my colleague Professor Dr. Tahir Masood. It was presented at CIIT's second international SAICON conference which was held in Bhurban on 21 July 2010.

## C: RESEARCH SUPERVISION

Since joining CUI and until Spring Semester 2005 to Spring Semester 2023 I supervised over 100 research theses by students enrolled in the MS programs in the subjects of management, and project management. All students supervised by me passed, several with distinction. External Assessors (i.e., from other universities) evaluated the students.

## D: ACADEMIC TALKS

- **2014:** 40 minute talk followed by a discussion session on *Project Management and Stakeholders: New Horizons in Project Management* to students of the M.Com degree program at the University of Central Punjab in Islamabad on 3<sup>rd</sup> February.
- **2013:** 45 minute talk followed by a discussion session on *Managing and Engaging Stakeholders: New Horizons in Project Management* at the Project Management Institute's (Islamabad Chapter) third National Project Management Conference and IPM Day at the Holiday Inn in Islamabad on 2<sup>nd</sup> November.

- **2013:** 30 minutes talk followed by a brief discussion session on *Contribution of Academia to Human Resource Development in South Asia* at the national seminar on “Strategies for Enhancing South-South Cooperation in Human Resource Development” at CIIT Islamabad on 12<sup>th</sup> September.
- **2012:** 90 minutes talk followed by a 30 minute discussion session on *Stakeholders and Stakeholder Management Issues on Projects* to the participants of the two-week course “Project Management (International)” at the Pakistan Postal Staff College in Islamabad on 20<sup>th</sup> March. The participants were from 22 African, Asian and Middle Eastern countries in addition to Pakistan.
- **2011:** One hour talk followed by a discussion session on *Communications and Society* to around 120 students of CIIT’s Department of Electrical Engineering at the CIIT campus in Islamabad on 19<sup>th</sup> December.
- **2011:** Two hour talk followed by a discussion session on *Course & Teacher Evaluation at the Tertiary Level* to the participants of the first pre-service training course for CIIT teachers at the CIIT Faculty Development Academy in Islamabad on 2<sup>nd</sup> November.
- **2011:** Two hour talk on *Developing Indicators for Monitoring and Controlling* to the participants of a training course at the Pakistan Planning and Management Institute in Islamabad on 13<sup>th</sup> September.
- **2010:** Thirty minute lecture on *Information Technology Project Management* to BCS (Bachelor of Computer Science) Students at the Arid Agriculture University in Rawalpindi on 18<sup>th</sup> June.
- **2009:** One hour lecture on *Project Stakeholder Management* to MBA students at Mohammad Ali Jinnah University in Islamabad on 12<sup>th</sup> December.
- **2008:** Four lectures of two hours duration each on *Project Management* to BBA students at Iqra University in Islamabad over the period 09 - 20 June.

## **E: TRAININGS CONDUCTED**

### **1. Training Workshops Conducted Under the Asia Foundation’s *Citizens Voice Project* in Pakistan**

For the Asia Foundation (a US non-governmental organization operating in Pakistan and pursuing development programmes/projects since the 1950s) I conducted several trainings on *Project Monitoring & Evaluation*. This training constituted one part of a set of modular trainings encompassing eleven subject disciplines which were selected by the Asia Foundation for the benefit of non-governmental organizations across Pakistan who are participating in its Citizen Voice Project, and for which they receive financial grants from the Foundation.

I conducted seven Project Monitoring & Evaluation training workshops, each of one-day duration, for officials selected from the Asia Foundation's grantee organizations across Pakistan. All trainings were conducted at CIIT Islamabad and held on:

- 30 October 2015
- 04 September 2015
- 13 November 2014
- 27 June 2013
- 28 March 2013
- 24 January 2013
- 16 November 2012

In addition to the above trainings for participants selected from the Asia Foundation's grantee organizations, I participated in two *Consultative Workshops* organized by the Asia Foundation with a view to modifying the contents of all training subject disciplines in accordance with the feedback and suggestions received from the training participants. These two workshops were held at Lahore on 25 – 27 January, 2014, and at Bhurban on 8 – 10 February, 2013.

## **2. Other Training Workshops Conducted**

- **2017:** A one-day training at CIIT Islamabad on *Managing & Engaging Stakeholders in Construction & Civil Infrastructure Development Projects* for external participants from various organizations on 07 September.
- **2012:** One-day workshop on *Project Monitoring, Evaluation & Control* for officers of the Pakistan Army's *Military Vehicles Research & Development Establishment (MVRDE)* in Rawalpindi on 17 February.
- **2012:** One-day workshop on *Project Communications & Stakeholder Management* for officers of the Pakistan Army's *Military Vehicles Research & Development Establishment* in Rawalpindi on 27 January.
- **2009:** Two-day workshop on *Project Management* for employees of the Norwegian telecommunications company *Telenor Pakistan* in Islamabad on 17 & 18 August.
- **2005:** One-day workshop on *Time Management* at the *Pakistan Institute of Applied Engineering Sciences (PIAES)* in Islamabad on 2 December.
- **2005:** One-day workshop on *Time Management* at the *Pakistan Institute of Applied Engineering Sciences (PIAES)* in Islamabad on 12 September.



## **F: COURSES ATTENDED**

- **2008:** Represented CIIT at the course *Education for Development and Competitiveness* for officials from several developing countries which was held from 14 - 25 April at the World Bank Institute in Washington D.C., USA

## **G: COMMITTEES & BOARDS MEMBERSHIPS**

### **1. COMSATS University Islamabad**

- Convener of the Dept. of Management Science's Research Committee
- Convener of the MSPM Program Student Admissions Committee
  
- Member of the Departmental Academics Regulatory Committee
- Member of the Research Quality Circle
- Member of the MBA Program Student Admissions Committee
- Member of the MS Program Student Admissions Committee
- Member of the MPM Program Student Admissions Committee
- Member of the MSPM Program Student Admissions Committee
- Member of the MBA Final Semester Students' Viva Examination Committee
- Member of the MS Research Proposal Defense Committee
- Member of the Dept. of Management Science's Faculty Selection Committee
- Member of the Department of Management Science's Academic Review Committee

### **2. National Defence University (NDU)**

I served twice on NDU's Board of Studies.

### **3. United States Educational Foundation Pakistan (USEFP)**

I served once on USEFP's four-member interview committee which was constituted for selecting 'Visiting Scholars' (post-docs) from Pakistan to spend up to one year at universities in the United States of America under the Fulbright scholarship program. The interviews were conducted on 12 February 2014.

## **H: CONSULTING WORK**

- **2012:** I wrote the winning “Technical Proposal” for CIIT in open competition in response to the Request for Proposals for the Asia Foundation’s *Citizen’s Voice Project* in July. Subsequently, for this consultancy project I developed both a *Participants Handbook* and a *Trainers Manual* on “Project Monitoring & Evaluation” for the Asia Foundation.

## **I: EVENT MANAGEMENT SUPPORT**

- **2006:** Helped organize the Department of Management Science’s international workshop on “Curricula Development and Optimization in Business Administration” in Islamabad on 13 – 14 April.
- **2010:** Reviewed several research papers submitted for presentation at the second international SAICON conference in Bhurban on 21 – 23 July.

## **J: PROGRAMME COORDINATION**

- **2006:** Co-Coordinator of the *German-Pakistan MBA Program* which CIIT intended to launch as a dual degree in cooperation with the renowned International School of Management in Dortmund, Germany.
- **2007:** Co-Coordinator of the graduate program in *Telematics* which CIIT intended to launch as a dual degree with the University of Wildau, Germany.

## **K: INTERNATIONAL INSTITUTIONAL LINKAGES**

- **2006:** Through my initiative, a *Memorandum of Understanding on Cooperation* towards setting up a Pakistan-German MBA program was signed between CIIT and the International School of Management in Dortmund, Germany.
- **2005:** Also through my initiative a *Memorandum of Understanding on Cooperation* was signed in December between CIIT and a consortium of eighteen German universities and research institutes represented by IBK-Merseburg.

## **L: REPRESENTATION OF COMSATS UNIVERSITY OUTSIDE PAKISTAN**

- **2010 (United Kingdom):** Member of the CIIT delegation, headed by CIIT’s Chancellor and Pakistan’s Federal Minister for Science and Technology, Mr. Azam Khan Swati, which visited Lancaster University in February to attend the signing ceremony of the dual undergraduate degree program in business administration being offered

jointly by CIIT's Lahore campus and Lancaster University's Management School from Fall Semester 2010.

- **2010** (Germany): Member of the CIIT Delegation, headed by its Rector Dr. Junaid Zaidi, which visited Berlin in February to explore possibilities for scientific cooperation between CIIT and the Technical University of Berlin.
- **2007** (Germany): Member of the delegation of the Higher Education Commission of Pakistan, headed by its Executive Director Dr. Sohail Naqvi, which visited Bonn in October to finalize initial arrangements for the establishment of the Pakistan-German University of Technology at Lahore.
- **2006** (Germany): Member of the CIIT delegation, headed by the Director of CIIT Lahore campus Dr. Shaukat Ali Hayat, which visited Germany in September to explore opportunities for setting up dual degree programs with German universities in the IBK-Merseburg Consortium.
- **2006** (Germany): Member of the joint delegation of CIIT and the Higher Education Commission of Pakistan which attended the DAAD Conference of German Rectors in Bonn and visited leading German Universities in January to explore the possibility of German participation in establishing an Engineering University at Lahore, Pakistan.

## **M: MISCELLANEOUS ACTIVITIES AT COMSATS UNIVERSITY ISB**

- Headed a four-member team from the Department of Management Sciences which over a six week period (September-October 2011) produced a detailed concept paper on a "COMSATS School of Public Policy".
- Assisted CIIT's Quality Enhancement Cell in its effort to improve the standard of the programs offered by the Department of Management Sciences.
- Served as a member on the editorial board of the *South Asian Journal of Business Research* which was launched in January 2012.
- Closely interacted with many foreign delegations and officials who visited CIIT and the Department of Management Sciences since 2005.
- Compiled the Department of Management Science faculty and staff education, experience, teaching and research interest profiles for the CIIT website.
- Served on almost forty occasions as the Department of Management Science's Inspector of Examinations.
- Served on several occasions as an invigilator during examinations conducted by the Department of Management Sciences.
- Liaised with German universities on behalf of CIIT at the Rector Dr. Junaid Zaidi's request.

- Counseled members of the Department of Management Sciences and other CIIT Departments on several occasions, especially with regard to studying in advanced degree programs at German universities, and in connection with their research work.
- Counseled students from CIIT and other universities on several occasions, especially with regard to studying in advanced degree programs at German universities, and in connection with their research work.
- Appeared in CIIT's promotional Video-CD.

## **O: FOR THE HIGHER EDUCATION COMMISSION OF PAKISTAN**

- Member of the Commission's task force for establishing the Pakistan-German University of Technology at Lahore.
- Member of the Commission's committee for exploring self-financing schemes for public-sector universities in Pakistan.
- Member of the Commission's selection committee for the visiting scholar program.

**2. Institute of Strategic Studies, Islamabad (ISSI)      Islamabad, Pakistan**  
*Research Fellow (09 January 1997 – 15 October 2001)*

Founded in 1973, the ISSI is a non-profit, autonomous research Institute which operates under Pakistan's Ministry of Foreign Affairs. The Institute ranks as Pakistan's premier think tank for global policy affairs. Its support has been instrumental in establishing similar policy think tanks in some other countries.

***Major Responsibilities and Achievements***

- Wrote research papers all of which were published in the Institute's journals.
- Edited research papers submitted for publication in the Institute's journals by colleagues and external scholars.
- Conducted analyses in my research area for the Institute's Director.
- Speech writing support.
- Networked with other research institutes.
- Collected information material for the Institute's archive.
- Liaised with visiting foreign scholars and official delegations.
- Proposed books, magazines and documentation for purchase for the library.
- Assisted the Institute in organizing book exhibitions.
- Miscellaneous administrative assignments.

Besides my official responsibilities, I performed several voluntary assignments to help modernize the Institute after 1997. These included successfully negotiating with my previous employer, the Hanns-Seidel Foundation, for the donation of computer equipment and a sophisticated electronic telephone switchboard system to the Institute. I also helped the Institute establish a computerized local area network, designed its website and arranged for installation of an internet connection.

In October 1998 I left the Institute to enroll in the master and doctoral programs in public administration at the German University of Administrative Sciences in Speyer, Germany, but remained on its staff list until October 2001.

**3. Hanns-Seidel Foundation, Germany (HSS)      Islamabad, Pakistan**  
*Programme Coordinator (01 April 1993 – 31 December 1996)*

A non-governmental organization headquartered in Munich, the HSS is one of Germany's five political Foundations. Associated with the Christian Social Union party based in the state of Bavaria, it has offices across the globe in several developing and transformation states where it is undertaking development projects funded by the German Federal Government's Ministry for Overseas Economic Cooperation. The Foundation's slogan is: "In the Service of Democracy, Peace and Development". Its *Management Training and*

*Institution-Building* project in Pakistan, with which I was closely associated throughout my period of employment, was initiated early in 1993.

### ***Major Responsibilities and Achievements***

- Managed the Foundation in the Resident Representative's absence.
- Coorganized several national and international events (conferences, seminars, workshops; see attached list) with the Foundation's Pakistani project partners, namely:
  1. The Secretariats of the National Assembly and Senate of Pakistan
  2. The Institute of Strategic Studies, Islamabad
  3. The Area Study Center for Central Asia at the University of Peshawar
  4. The Area Study Center for Europe and Department of International Relations at the University of Karachi
  5. The Foundation for Research on International Environment, National Development & Security (FRIENDS)
  6. The Islamabad Council of World Affairs (ICWA)
- Coordinated a project in cooperation with Siemens Pakistan to set up a Closed Circuit TV System at the National Assembly of Pakistan to record parliamentary proceedings.
- Evaluated project proposals for institutional cooperation submitted to the Foundation by other non-governmental organizations in Pakistan.
- Undertook research on economic cooperation in South and Central Asia. All my research papers were subsequently published.
- Compiled inaugural speeches for presentation at international conferences and seminars co-hosted and sponsored by the Foundation.
- Translated documents from German to English.
- Edited Foundation-funded publications.
- Handled national and international correspondence in English and German.
- Assisted in the arrangements relating to study trips sponsored by the Foundation for its project partner staff members.
- Coordinated the purchase and transfer of equipment to project partners.
- Promoted contact-building/networking with organizations and individuals in Pakistan.

I left the Foundation to join the Institute of Strategic Studies, Islamabad, so that I could devote myself full-time to research.

#### **4. Hilal Consultants (Pvt) Ltd.**

**Islamabad, Pakistan**

*Executive Assistant* (17 March 1992 – 30 September 1992)

Hilal Consultants (Pvt) Ltd. was founded in Islamabad in early 1992 with a view to exploring investment opportunities for Pakistani and foreign investors in Pakistan and in the Central Asian region, particularly in infrastructure (electricity production, road networks).

#### ***Major Responsibilities and Achievements***

- Managed the company in the Executive Director's absence.
- Analyzed project feasibility studies for projects in Pakistan's power generation sector.
- Handled national and international correspondence in English and German.
- Compiled articles on economic cooperation in Central Asia for publication in the Pakistani weekly magazine *The Globe* and
- Designed the company brochure.

At the end of 1992, Hilal Consultants closed down its operations in Pakistan due to discontinuation of financial support from its foreign sponsors.

# **PUBLICATIONS AND ACADEMIC TALKS**

## **Book (in German)**

Khan, Aurangzeb: *Der Einsatz der Informations- und Kommunikationstechnik im Bereich der Verbrechensbekämpfung in Deutschland am Beispiel des Bundeskriminalamtes*, Peter Lang Verlag: Frankfurt am Main, 2004.

## **Research Publications in Germany**

Khan, Aurangzeb: *Der Verbund der Inneren Sicherheit Deutschlands am Beispiel des Bundeskriminalamtes*, in: Waldemar Schreckenberger (ed.), *Polizei und Nachrichtendienste unter veränderten Sicherheitsbedingungen. Vorträge und Abhandlungen über die Aufgaben der Sicherheitsbehörden des Bundes der Bundesrepublik Deutschland*, Speyerer Arbeitsheft Nr. 175, Deutsche Hochschule für Verwaltungswissenschaften Speyer, 2005, pp. 29–57.

Khan, Aurangzeb: *Die Rolle der Rasterfahndung in Deutschland – Statement*, in: Rainer Pitschas & Harald Stolzlechner (eds.): *Auf dem Weg in einen „neuen Rechtsstaat“ – Zur künftigen Architektur der inneren Sicherheit in Deutschland und Österreich*, Duncker & Humblot: Berlin, 2004, pp. 127–130.

Khan, Aurangzeb: *Die Kriminalprävention in der Europäischen Union unter besonderer Berücksichtigung von Präventionsmassnahmen in der Bundesrepublik Deutschland. Einführung, Darstellung, Problemlagen*. Published in the quarterly German police journal *Die Kriminalpolizei* as a six part series: 18. Jahrgang, No. 4/2000 (pp. 123-125); 19. Jahrgang (No. 1/2001 (pp. 11-13); No. 2/2001 (pp. 67-68); No. 3/2001 (pp. 95-97); No. 4/2001 (pp. 124-129)) & 20. Jahrgang, No. 1/2002 (pp. 19-21).

Khan, Aurangzeb: *The Economic Relations of the Central Asian Republics with Turkey, Iran and Pakistan*, IFO Studien zur Entwicklungsforschung Nr. 33, Munich, Germany, 1998.

## **Research Publications in the United States of America**

Khan, Aurangzeb: *India and Pakistan: Bilateral Cooperation in the Energy Field*, in: The Henry L. Stimson Center (ed.): *Regional Confidence-Building in South Asia*, Occasional Monograph No. 32, February 1997, Washington D.C., pp. 75-96.

Khan, Aurangzeb: *India and Pakistan: Confidence-Building through Free Trade and Joint Ventures*, in: The Henry L. Stimson Center (ed.): *Regional Confidence-Building in South Asia*, Occasional Monograph No. 32, February 1997, Washington D.C., pp. 39-72.



## Research Publications in Pakistan

Khan, Aurangzeb: *The European Union: A Viable Role Model for South Asia?*, in: Naveed Ahmad Tahir (ed.): *European Union – Asia Relations in the 21<sup>st</sup> Century: Problems, Prospects and Strategies*, BCC&T Press: Karachi, 2002, pp. 92–115.

Khan, Aurangzeb: *A Historical Review of Elitism in the Federal Bureaucracy of Pakistan and a Critical Analysis of Pakistan's Higher Public Administration*, in: *National Development and Security*, Vol. X, No. 3, Serial No. 39, Rawalpindi, Spring 2002, pp. 18-66.

Khan, Aurangzeb: *Non-Governmental Confidence Building Initiatives in South Asia: Categorization, Interest, Hurdles, Policy Recommendations*, in: *National Development and Security*, Vol. X, No. 1, Serial No. 37, Rawalpindi, Autumn 2001, pp. 20–41.

Khan, Aurangzeb: *Regional Cooperation: Economic Imperatives for Pakistan*, in: K.M. Asaf (ed.): *Pakistan and Regional Cooperation in SAARC – ECO*, the Institute of Regional Studies, Islamabad, 1996, pp. 41-58.

Khan, Aurangzeb: *Economic Challenges for Central Asia*, in: Moonis Ahmar (ed.): *Contemporary Central Asia*, Department of International Relations of the University of Karachi & the Hanns-Seidel Foundation, Islamabad, 1995, pp. 65-77.

Khan, Aurangzeb: *South Asia: A Review and Appraisal of Current Regional Economic Trends*, in: *Strategic Perspectives*, the Institute of Strategic Studies, Islamabad, Vol. 2, No. 3, Summer 1994, pp. 77-95.

Khan, Aurangzeb: *Economic Implications of the Disintegration of the Soviet Union on Central Asia*, in: *Strategic Studies*, the Institute of Strategic Studies, Islamabad, Vol. 16, No. 3, Spring 1994, pp. 97-111.

Khan, Aurangzeb: *The ECO: Prospects for Future Regional Economic Integration*, in: *Strategic Studies*, the Institute of Strategic Studies, Islamabad, Vol. 15, No. 2, Winter 1992, pp. 73-79.

## Publications in Magazines

*Economic Alignment in Hilal: Some Thoughts*, in: *The Globe* (Karachi), Annual 1992, pp. 74-77.

*Monetary Union in the Hilal: The Case of Iran, Pakistan and Turkey*, in: *The Globe* (Karachi), August 1992, pp. 64-70.

*The Hilal: Some Ideas on Regional Cooperation*, in: *The Globe* (Karachi), September 1992, pp. 87-93.

*Economic Cooperation in Central Asia*, in: *Pakistan and Gulf Economist* (Karachi), November 5-11, 1994, pp. 9-11.

## **Academic Talks**

*Economic Integration in South Asia: Imperatives and Hurdles* to the Pakistan Working Group at the South Asia Institute of the University of Heidelberg, Germany, on 19 January 2001.

*Pakistan-India Trade: Future Prospects* at the Institute of Policy Studies in Islamabad, Pakistan, on 31 May 1997.

*Prospects for an India-Pakistan Free Trade Area* at the Islamabad Chapter of the Pakistan-India Peoples' Forum for Peace and Democracy in Islamabad, Pakistan, on 3 August 1996.

*Trade, Investment and Infrastructure in South Asia: A Review of Challenges and Strategies for Regional Cooperation* at the Area Study Center for Central Asia, University of Peshawar, in Bara Gali, Pakistan, on 23 July 1995.

## ***INTERNATIONAL EVENTS: CONFERENCES, SEMINARS, WORKSHOPS***

As the Hanns-Seidel Foundation's Programme Coordinator I co-planned and co-organized the following international conferences, seminars and workshops with the Foundation's Pakistani partner organizations over the period 1994-96. Renowned Pakistani and foreign scholars presented papers at these events:

06.06.-08.06.94	Role of Women in National Development
30.10.-31.10.94	Contemporary Central Asia
13.11.-15.11.94	Fundamental Economic Rights
28.03.-29.03.95	The Clash of Civilizations
03.04.-04.04.95	Nuclear Non-Proliferation Issues in South Asia
13.06.-15.06.95	Security, Trade and Advanced Technologies in South Asia: Opportunities and Strategies for Regional Cooperation
30.10.-31.10.95	Post Cold War European Order and South Asia
26.02.-27.02.96	Peace Process in Afghanistan
03.03.-04.03.96	Conference of South Asian Parliamentary Library Directors
24.03.-26.03.96	New States of Central Asia: Challenges and Responses
02.06.-03.06.96	Organization of Islamic Conference (OIC): Contemporary Issues of the Muslim World
20.10.-21.10.96	The Politics of Ethnicity and Nationalism in Europe and South Asia
28.10.-30.10.96	Nuclear Disarmament and Conventional Arms Control Including Light Weapons
04.11.-05.11.96	Indian Ocean Cooperation
01.12.-02.12.96	Conflicts and Conflicts Resolution in the Post Cold War Era: Lessons for South Asia